

QUARTERLY PERFORMANCE REPORT

Atlas Logistics - Q1 2023

Report Date: April 15, 2023

EXECUTIVE SUMMARY

In Q1 2023, Atlas Logistics demonstrated strong growth with a 15% increase in revenue compared to the previous quarter. The EBITDA margin improved to 22%, reflecting enhanced operational efficiencies and cost management.

KPI DASHBOARD

Revenue	\$5.5M
Revenue vs Budget	+5%
EBITDA	\$1.21M
EBITDA Margin	22%
Cash Position	\$3.4M
Headcount	150

QUARTERLY COMPARISON

Metric	Current	Prior Quarter	YoY Change
Revenue	\$5.5M	\$4.78M	+20%
EBITDA	\$1.21M	\$1.04M	+15%
Gross Margin	30%	28%	+2%
Customer Count	2,500	2,400	+10%

OPERATIONAL HIGHLIGHTS

- Launched a new route optimization software that reduced delivery times by 20%.
- Expanded service area into new markets.

CHALLENGES & CONCERNS

- Ongoing supply chain disruptions affecting inventory levels.
- Rising fuel costs impacting logistics expenses.

OUTLOOK

Looking ahead to Q2 2023, Atlas Logistics aims to further enhance operational efficiencies while addressing supply chain challenges. The focus will be on implementing cost-control measures and exploring partnerships to stabilize inventory.

ACTION ITEMS

Item	Owner	Due Date
Review vendor contracts to negotiate better terms	John Smith	May 30, 2023