

Table 1: Wage Tax by Industry- January

City of Philadelphia Revenue Department

NAICS Sector / Industry Group	Jan 2017	Jan 2016	Jan 2015	Jan 2014	12-Month Growth Rate (Jan - Jan)			3-Yr Annualized (January 17-14)	Difference (January 17-16)
					2017	2016	2015		
Construction	6,978,124	5,817,576	4,923,988	4,731,029	19.9%	18.1%	4.1%	13.8%	1,160,548
Manufacturing (includes headquarter offices & factories)	12,710,104	10,677,654	10,963,417	10,742,856	19.0%	-2.6%	2.1%	5.8%	2,032,450
Chemicals, Petroleum Refining	2,083,657	1,932,797	1,790,364	2,105,466	7.8%	8.0%	-15.0%	-0.3%	150,861
Pharmaceuticals	2,791,347	2,174,100	2,350,946	2,019,460	28.4%	-7.5%	16.4%	11.4%	617,248
Transportation Equipment	1,112,412	1,003,419	1,001,481	981,637	10.9%	0.2%	2.0%	4.3%	108,993
Food & Beverage Products	1,930,099	1,495,399	1,478,318	1,493,813	29.1%	1.2%	-1.0%	8.9%	434,700
Machinery, Electronic, and Other Electric Equipment	1,066,223	803,558	892,125	939,305	32.7%	-9.9%	-5.0%	4.3%	262,666
Metal Manufacturing	1,004,383	800,233	847,173	689,570	25.5%	-5.5%	22.9%	13.4%	204,150
Miscellaneous Manufacturing	2,721,983	2,468,149	2,603,011	2,513,605	10.3%	-5.2%	3.6%	2.7%	253,834
Public Utilities	1,127,813	997,629	1,069,683	948,078	13.0%	-6.7%	12.8%	6.0%	130,184
Transportation and Warehousing	5,738,681	5,059,328	4,853,923	5,714,929	13.4%	4.2%	-15.1%	0.1%	679,352
Telecommunication	4,809,813	4,199,630	3,705,034	3,593,987	14.5%	13.3%	3.1%	10.2%	610,182
Publishing, Broadcasting, and Other Information	2,693,731	2,255,302	2,415,764	2,443,286	19.4%	-6.6%	-1.1%	3.3%	438,429
Wholesale Trade	5,451,178	4,625,238	4,686,188	4,788,840	17.9%	-1.3%	-2.1%	4.4%	825,939
Retail Trade	9,699,084	8,467,476	8,332,416	8,149,274	14.5%	1.6%	2.2%	6.0%	1,231,608
Banking & Credit Unions	4,408,896	3,770,850	3,583,211	3,946,817	16.9%	5.2%	-9.2%	3.8%	638,046
Securities / Financial Investments	5,779,037	5,448,289	5,644,160	5,515,763	6.1%	-3.5%	2.3%	1.6%	330,747
Insurance	5,572,067	5,422,750	4,680,125	5,092,662	2.8%	15.9%	-8.1%	3.0%	149,317
Real Estate, Rental and Leasing	3,428,117	2,628,375	2,632,778	2,772,491	30.4%	-0.2%	-5.0%	7.3%	799,741
Health and Social Services	38,151,644	32,990,840	32,895,973	34,990,734	15.6%	0.3%	-6.0%	2.9%	5,160,805
Hospitals	18,558,032	17,103,631	17,312,805	17,752,722	8.5%	-1.2%	-2.5%	1.5%	1,454,401
Doctors, Dentists, and Other Health Practitioners	6,040,770	4,911,419	4,982,757	5,537,160	23.0%	-1.4%	-10.0%	2.9%	1,129,350
Outpatient Care Centers and Other Health Services	6,239,326	4,865,074	4,590,050	5,796,400	28.2%	6.0%	-20.8%	2.5%	1,374,252
Nursing & Personal Care Facilities	3,583,798	3,162,784	3,070,031	3,119,041	13.3%	3.0%	-1.6%	4.7%	421,014
Social Services	3,729,718	2,947,931	2,940,329	2,785,410	26.5%	0.3%	5.6%	10.2%	781,787
Education	14,274,387	10,590,919	11,897,556	8,479,421	34.8%	-11.0%	40.3%	19.0%	3,683,468
College and Universities	10,241,353	7,247,425	8,814,234	5,157,487	41.3%	-17.8%	70.9%	25.7%	2,993,928
Elementary, Secondary Schools (except public schools)	2,744,776	2,259,562	2,081,904	2,221,226	21.5%	8.5%	-6.3%	7.3%	485,214
Other Educational Services	1,288,258	1,083,932	1,001,419	1,100,708	18.9%	8.2%	-9.0%	5.4%	204,326
Professional Services	31,437,452	26,236,712	26,683,376	26,733,726	19.8%	-1.7%	-0.2%	5.6%	5,200,740
Legal Services	14,786,149	13,441,019	13,980,167	13,713,119	10.0%	-3.9%	1.9%	2.5%	1,345,131
Management Consulting	5,447,416	4,576,402	4,454,707	4,589,317	19.0%	2.7%	-2.9%	5.9%	871,014
Engineering & Architectural Services	2,716,492	2,069,874	2,342,414	2,112,824	31.2%	-11.6%	10.9%	8.7%	646,618
Computer	2,140,633	1,437,883	1,552,380	1,626,367	48.9%	-7.4%	-4.5%	9.6%	702,750
Accounting, Auditing, Bookkeeping	2,271,723	1,871,878	1,689,431	1,554,091	21.4%	10.8%	8.7%	13.5%	399,844
Advertising and Other Professional Services	4,075,039	2,839,657	2,664,277	3,138,007	43.5%	6.6%	-15.1%	9.1%	1,235,383
Hotels	971,279	793,916	926,598	957,271	22.3%	-14.3%	-3.2%	0.5%	177,363
Restaurants	5,036,967	4,802,444	4,028,069	4,350,008	4.9%	19.2%	-7.4%	5.0%	234,523
Sport Teams	2,313,581	1,146,180	1,509,792	1,575,420	101.9%	-24.1%	-4.2%	13.7%	1,167,400
Arts, Entertainment, and Other Recreation	1,500,983	1,279,462	1,121,751	1,143,709	17.3%	14.1%	-1.9%	9.5%	221,521
Other Sectors	15,303,812	11,560,902	11,236,350	11,068,010	32.4%	2.9%	1.5%	11.4%	3,742,909
Membership Organizations	4,393,850	3,164,161	3,209,453	3,180,989	38.9%	-1.4%	0.9%	11.4%	1,229,689
Employment/Outsourcing Agencies	2,964,498	2,645,031	2,496,407	2,342,848	12.1%	6.0%	6.6%	8.2%	319,467
Security and Investigation Services	740,417	974,303	671,823	610,915	-24.0%	45.0%	10.0%	6.6%	(233,886)
Services to Buildings	1,314,932	1,015,305	1,091,479	1,068,033	29.5%	-7.0%	2.2%	7.2%	299,627
Miscellaneous Sectors	5,890,114	3,762,103	3,767,187	3,865,224	56.6%	-0.1%	-2.5%	15.1%	2,128,011
Government	24,529,609	22,966,266	12,118,921	24,738,069	6.8%	89.5%	-51.0%	-0.3%	1,563,343
State Government (PA)	1,164,675	1,104,406	930,442	928,258	5.5%	18.7%	0.2%	7.9%	60,269
City, School District, Local Quasi Govt.	9,084,249	8,708,598	8,631,637	10,732,689	4.3%	0.9%	-19.6%	-5.4%	375,652
Federal Government (includes US Post Office)	13,995,210	12,987,583	2,351,718	12,907,831	7.8%	452.3%	-81.8%	2.7%	1,007,627
Other Governments	285,474	165,679	205,124	169,291	72.3%	-19.2%	21.2%	19.0%	119,795
Unclassified Accounts	685,404	135,819	149,730	306,596	404.6%	-9.3%	-51.2%	30.8%	549,584
Total from Taxpayer Database (TIPS)	\$202,601,759	\$171,873,559	\$160,058,803	\$172,782,977	17.9%	7.4%	-7.4%	5.5%	\$30,728,200
Total from City's Accounting System (FAMIS)	\$202,750,316	\$171,165,272	\$160,069,424	\$173,069,260	18.5%	6.9%	-7.5%	5.4%	\$31,585,044

# Total PICA & City Wage Tax - Monthly

City of Philadelphia Revenue Department

(In Millions of Dollars)

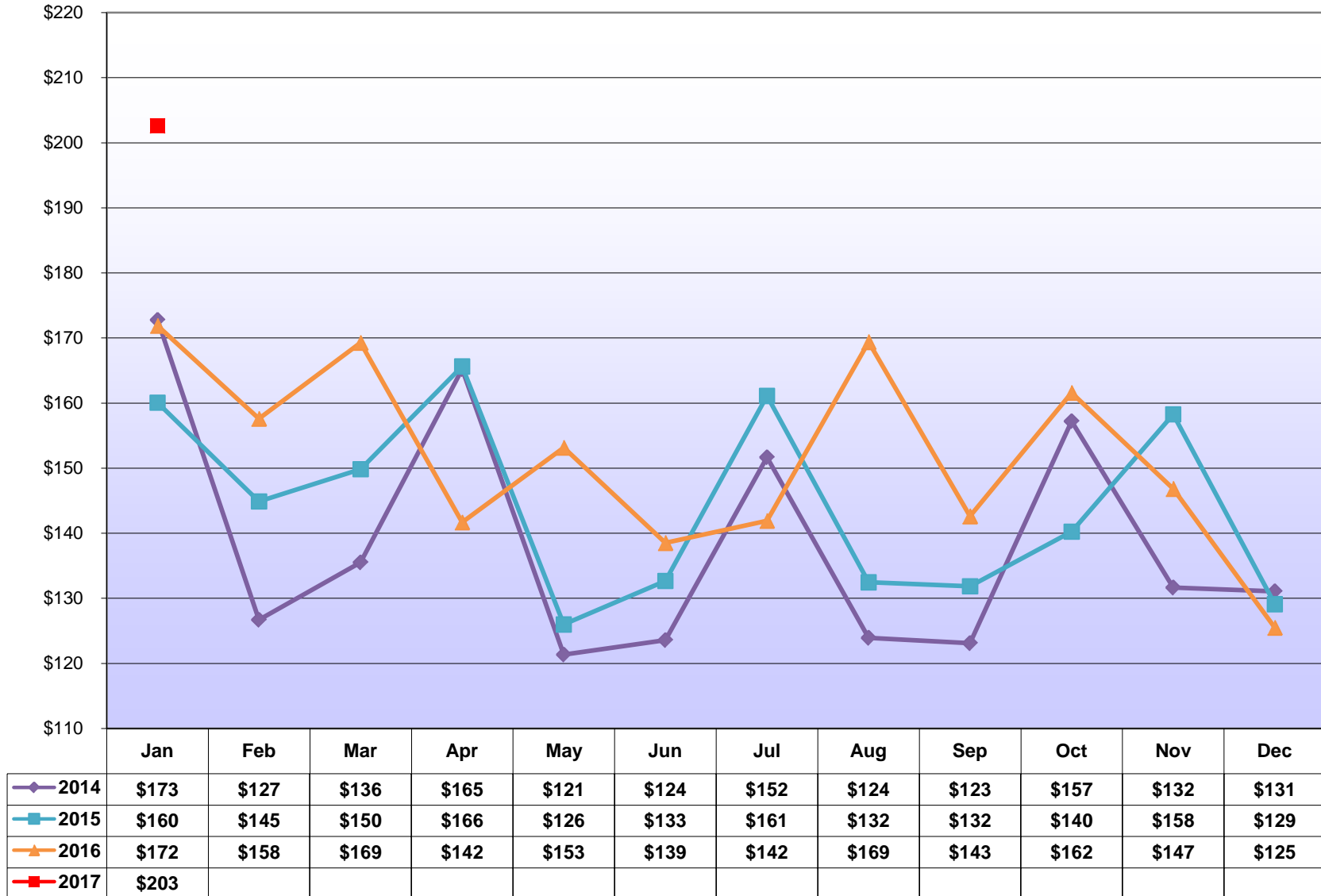


Table 2: Wage Tax by Industry- Fiscal Year to Date (July thru January)

City of Philadelphia Revenue Department

NAICS Sector / Industry Group	FYTD 2017	FYTD 2016	FYTD 2015	FYTD 2014	FYTD Growth Rate (Jul - Jan)			3-Yr Annualized (FYTD 14-17)	Difference (FYTD 17-16)
					2017	2016	2015		
<b>Construction</b>	39,489,562	37,363,278	32,823,263	29,429,623	5.7%	13.8%	11.5%	10.3%	2,126,283
<b>Manufacturing (includes headquarter offices &amp; factories)</b>	63,001,002	62,039,258	61,808,661	59,876,270	1.6%	0.4%	3.2%	1.7%	961,744
<i>Chemicals, Petroleum Refining</i>	10,579,108	11,014,744	10,578,005	10,543,678	-4.0%	4.1%	0.3%	0.1%	(435,636)
<i>Pharmaceuticals</i>	11,964,007	11,565,384	12,241,207	10,963,023	3.4%	-5.5%	11.7%	3.0%	398,623
<i>Transportation Equipment</i>	6,366,407	6,262,355	6,218,389	5,984,541	1.7%	0.7%	3.9%	2.1%	104,052
<i>Food &amp; Beverage Products</i>	9,913,711	9,102,945	8,845,090	8,582,577	8.9%	2.9%	3.1%	4.9%	810,766
<i>Machinery, Electronic, and Other Electric Equipment</i>	5,351,308	5,391,986	5,505,596	5,510,085	-0.8%	-2.1%	-0.1%	-1.0%	(40,679)
<i>Metal Manufacturing</i>	5,069,669	4,778,662	4,638,461	4,584,582	6.1%	3.0%	1.2%	3.4%	291,007
<i>Miscellaneous Manufacturing</i>	13,756,792	13,923,181	13,781,914	13,707,784	-1.2%	1.0%	0.5%	0.1%	(166,389)
<b>Public Utilities</b>	7,130,260	6,771,084	6,869,227	6,541,645	5.3%	-1.4%	5.0%	2.9%	359,176
<b>Transportation and Warehousing</b>	35,384,985	34,463,688	32,830,798	31,486,192	2.7%	5.0%	4.3%	4.0%	921,296
<b>Telecommunication</b>	22,716,891	21,181,465	18,547,290	17,127,574	7.2%	14.2%	8.3%	9.9%	1,535,426
<b>Publishing, Broadcasting, and Other Information</b>	13,745,341	13,758,541	13,506,841	13,737,537	-0.1%	1.9%	-1.7%	0.0%	(13,200)
<b>Wholesale Trade</b>	25,939,785	24,920,950	24,003,716	23,076,082	4.1%	3.8%	4.0%	4.0%	1,018,835
<b>Retail Trade</b>	52,301,650	49,570,820	48,483,889	46,213,419	5.5%	2.2%	4.9%	4.2%	2,730,830
<b>Banking &amp; Credit Unions</b>	20,644,837	19,803,789	18,851,120	19,735,848	4.2%	5.1%	-4.5%	1.5%	841,048
<b>Securities / Financial Investments</b>	25,475,664	25,095,693	23,411,578	23,357,085	1.5%	7.2%	0.2%	2.9%	379,972
<b>Insurance</b>	32,202,924	33,440,390	31,132,118	29,893,189	-3.7%	7.4%	4.1%	2.5%	(1,237,467)
<b>Real Estate, Rental and Leasing</b>	16,232,432	14,846,010	14,320,238	13,675,686	9.3%	3.7%	4.7%	5.9%	1,386,423
<b>Health and Social Services</b>	224,575,518	210,638,015	200,728,738	197,926,961	6.6%	4.9%	1.4%	4.3%	13,937,502
<i>Hospitals</i>	116,192,873	112,550,079	107,290,343	106,676,088	3.2%	4.9%	0.6%	2.9%	3,642,794
<i>Doctors, Dentists, and Other Health Practitioners</i>	29,264,479	26,644,240	25,898,295	26,137,008	9.8%	2.9%	-0.9%	3.8%	2,620,239
<i>Outpatient Care Centers and Other Health Services</i>	35,347,033	31,560,048	29,596,411	29,570,101	12.0%	6.6%	0.1%	6.1%	3,786,985
<i>Nursing &amp; Personal Care Facilities</i>	22,044,225	20,913,977	20,134,458	19,754,854	5.4%	3.9%	1.9%	3.7%	1,130,248
<i>Social Services</i>	21,726,907	18,969,670	17,809,231	15,788,910	14.5%	6.5%	12.8%	11.2%	2,757,237
<b>Education</b>	103,894,170	97,771,047	96,051,447	89,741,344	6.3%	1.8%	7.0%	5.0%	6,123,123
<i>College and Universities</i>	81,092,222	75,792,298	74,818,303	69,104,515	7.0%	1.3%	8.3%	5.5%	5,299,925
<i>Elementary, Secondary Schools (except public schools)</i>	15,538,262	14,989,801	14,483,064	13,926,446	3.7%	3.5%	4.0%	3.7%	548,461
<i>Other Educational Services</i>	7,263,686	6,988,949	6,750,080	6,710,382	3.9%	3.5%	0.6%	2.7%	274,737
<b>Professional Services</b>	129,324,608	119,815,581	112,605,640	110,109,856	7.9%	6.4%	2.3%	5.5%	9,509,026
<i>Legal Services</i>	46,073,474	43,650,751	43,466,413	43,589,978	5.6%	0.4%	-0.3%	1.9%	2,422,723
<i>Management Consulting</i>	25,145,571	24,695,487	22,058,391	21,571,701	1.8%	12.0%	2.3%	5.2%	450,084
<i>Engineering &amp; Architectural Services</i>	13,898,610	12,612,934	11,951,703	11,369,244	10.2%	5.5%	5.1%	6.9%	1,285,676
<i>Computer</i>	10,955,380	9,771,675	9,103,486	9,051,946	12.1%	7.3%	0.6%	6.6%	1,183,705
<i>Accounting, Auditing, Bookkeeping</i>	14,294,172	12,559,251	11,302,695	10,059,640	13.8%	11.1%	12.4%	12.4%	1,734,921
<i>Advertising and Other Professional Services</i>	18,957,401	16,525,483	14,722,952	14,467,347	14.7%	12.2%	1.8%	9.4%	2,431,917
<b>Hotels</b>	6,470,560	6,111,176	6,650,704	6,327,402	5.9%	-8.1%	5.1%	0.7%	359,384
<b>Restaurants</b>	30,082,737	29,384,462	26,747,675	25,569,782	2.4%	9.9%	4.6%	5.6%	698,276
<b>Sport Teams</b>	13,590,079	11,839,155	11,146,777	10,865,979	14.8%	6.2%	2.6%	7.7%	1,750,924
<b>Arts, Entertainment, and Other Recreation</b>	8,907,672	7,844,775	7,301,523	6,949,072	13.5%	7.4%	5.1%	8.6%	1,062,897
<b>Other Sectors</b>	81,843,104	73,339,966	69,636,937	66,400,099	11.6%	5.3%	4.9%	7.2%	8,503,138
<i>Membership Organizations</i>	23,446,844	20,675,670	20,019,089	19,317,647	13.4%	3.3%	3.6%	6.7%	2,771,174
<i>Employment/Outsourcing Agencies</i>	17,618,986	17,112,507	15,603,350	14,587,509	3.0%	9.7%	7.0%	6.5%	506,479
<i>Security and Investigation Services</i>	5,344,880	5,130,498	4,684,150	4,555,381	4.2%	9.5%	2.8%	5.5%	214,382
<i>Services to Buildings</i>	7,335,428	6,958,344	6,934,111	6,682,909	5.4%	0.3%	3.8%	3.2%	377,083
<i>Miscellaneous Sectors</i>	28,096,966	23,462,947	22,396,237	21,256,652	19.8%	4.8%	5.4%	9.7%	4,634,019
<b>Government</b>	135,108,188	123,629,311	119,735,783	120,350,414	9.3%	3.3%	-0.5%	3.9%	11,478,877
<i>State Government (PA)</i>	7,344,300	7,117,672	6,901,320	6,763,254	3.2%	3.1%	2.0%	2.8%	226,628
<i>City, School District, Local Quasi Govt.</i>	69,502,855	67,561,035	68,264,832	67,287,932	2.9%	-1.0%	1.5%	1.1%	1,941,820
<i>Federal Government (includes US Post Office)</i>	56,873,258	47,651,840	43,379,757	45,077,475	19.4%	9.8%	-3.8%	8.1%	9,221,418
<i>Other Governments</i>	1,387,775	1,298,765	1,189,874	1,221,753	6.9%	9.2%	-2.6%	4.3%	89,010
<b>Unclassified Accounts</b>	2,587,183	1,196,403	1,409,353	1,456,200	116.2%	-15.1%	-3.2%	21.1%	1,390,780
<b>Total from Taxpayer Database (TIPS)</b>	<b>\$1,090,649,151</b>	<b>\$1,024,824,859</b>	<b>\$978,603,319</b>	<b>\$949,847,259</b>	<b>6.4%</b>	<b>4.7%</b>	<b>3.0%</b>	<b>4.7%</b>	<b>\$65,824,292</b>
<b>Total from City's Accounting System (FAMIS)</b>	<b>\$1,090,768,800</b>	<b>\$1,023,577,162</b>	<b>\$978,474,201</b>	<b>\$949,641,945</b>	<b>6.6%</b>	<b>4.6%</b>	<b>3.0%</b>	<b>4.7%</b>	<b>\$67,191,638</b>