

CITY OF PHILADELPHIA  
Revenue Department  
Comparative Statement of Net Revenue Collections  
General, Grants, Community Dev., Vehicle Rental, and Hotel Funds Report

|  | JULY, 2019<br>TO<br>JUNE, 2020 | FY2021<br>Original<br>Budget Estimate | MONTH OF December  |                    | FISCAL YEAR TO DATE |                      | INCREASE<br>(DECREASE) | NECESSARY<br>TO MEET<br>BUDGET<br>ESTIMATES | PCT<br>BUDGET<br>ESTIM<br>COLL |
|--|--------------------------------|---------------------------------------|--------------------|--------------------|---------------------|----------------------|------------------------|---|--------------------------------|
|  |                                |                                       | 2020               | 2019               | 2021                | 2020                 |                        |   |                                |
| <b><u>GENERAL FUND</u></b>                         |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| REAL ESTATE TAX-CURRENT                            | 667,312,421                    | 647,474,000                           | 23,538,072         | 29,387,317         | 55,419,542          | 52,034,026           | 3,385,516              | 592,054,458                                 | 8.56%                          |
| REAL ESTATE TAX-PRIOR                              | 29,571,535                     | 36,814,000                            | 1,531,693          | 2,495,937          | 11,401,505          | 16,789,140           | (5,387,635)            | 25,412,495                                  | 30.97%                         |
| <b><u>TOTAL REAL ESTATE TAX</u></b>                | <b>696,883,957</b>             | <b>684,288,000</b>                    | <b>25,069,765</b>  | <b>31,883,254</b>  | <b>66,821,048</b>   | <b>68,823,166</b>    | <b>(2,002,119)</b>     | <b>617,466,952</b>                          | <b>9.77%</b>                   |
| <b><u>WAGE, EARNINGS AND NET PROFITS TAX</u></b>   |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| <b><u>CITY WAGE</u></b>                            |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| CURRENT  | 1,601,757,439                  | 1,503,699,000                         | 110,850,792        | 124,719,609        | 717,858,722         | 796,987,386          | (79,128,664)           | 785,840,278                                 | 47.74%                         |
| PRIOR YEARS  | 3,930,419                      | 2,400,000                             | 532,646            | (195,311)          | 1,540,033           | (1,171,750)          | 2,711,783              | 859,967                                     | 64.17%                         |
| <b><u>TOTAL CITY WAGE TAX</u></b>                  | <b>1,605,687,858</b>           | <b>1,506,099,000</b>                  | <b>111,383,438</b> | <b>124,524,299</b> | <b>719,398,755</b>  | <b>795,815,636</b>   | <b>(76,416,881)</b>    | <b>786,700,245</b>                          | <b>47.77%</b>                  |
| <b><u>PICA WAGE TAX</u></b>                        |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| CURRENT YEAR                                       | 509,239,009                    | 473,965,000                           | 35,268,061         | 38,908,535         | 228,238,610         | 248,548,092          | (20,309,482)           | 245,726,390                                 | 48.16%                         |
| PRIOR YEARS  | 1,320,025                      | 1,000,000                             | 169,356            | (52,027)           | 500,055             | (340,081)            | 840,136                | 499,945                                     | 50.01%                         |
| <b><u>TOTAL PICA WAGE TAX</u></b>                  | <b>510,559,034</b>             | <b>474,965,000</b>                    | <b>35,437,417</b>  | <b>38,856,508</b>  | <b>228,738,665</b>  | <b>248,208,011</b>   | <b>(19,469,346)</b>    | <b>246,226,335</b>                          | <b>48.16%</b>                  |
| <b><u>TOTAL PICA AND CITY WAGE TAX</u></b>         | <b>2,116,246,892</b>           | <b>1,981,064,000</b>                  | <b>146,820,855</b> | <b>163,380,806</b> | <b>948,137,420</b>  | <b>1,044,023,647</b> | <b>(95,886,227)</b>    | <b>1,032,926,580</b>                        | <b>47.86%</b>                  |
| <b><u>CITY EARNINGS TAX</u></b>                    |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| CURRENT YEAR                                       | 7,170,633                      | 10,000,000                            | 285,963            | 140,035            | 5,184,402           | 1,478,111            | 3,706,291              | 4,815,598                                   | 51.84%                         |
| PRIOR YEARS  | 3,347,182                      | 3,000,000                             | 176,641            | 365,860            | 1,591,246           | 2,258,343            | (667,097)              | 1,408,754                                   | 53.04%                         |
| <b><u>TOTAL CITY EARNINGS TAX</u></b>              | <b>10,517,815</b>              | <b>13,000,000</b>                     | <b>462,605</b>     | <b>505,895</b>     | <b>6,775,648</b>    | <b>3,736,454</b>     | <b>3,039,194</b>       | <b>6,224,352</b>                            | <b>52.12%</b>                  |
| <b><u>PICA EARNINGS TAX</u></b>                    |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| CURRENT YEAR                                       | 3,783,009                      | 4,000,000                             | 157,025            | 74,541             | 2,821,154           | 786,935              | 2,034,220              | 1,178,846                                   | 70.53%                         |
| PRIOR YEARS  | 1,899,517                      | 2,500,000                             | 96,016             | 194,747            | 865,291             | 1,214,989            | (349,698)              | 1,634,709                                   | 34.61%                         |
| <b><u>TOTAL PICA EARNINGS TAX</u></b>              | <b>5,682,526</b>               | <b>6,500,000</b>                      | <b>253,040</b>     | <b>269,288</b>     | <b>3,686,445</b>    | <b>2,001,924</b>     | <b>1,684,521</b>       | <b>2,813,555</b>                            | <b>56.71%</b>                  |
| <b><u>TOTAL PICA AND CITY EARNINGS TAX **1</u></b> | <b>16,200,340</b>              | <b>19,500,000</b>                     | <b>715,645</b>     | <b>775,183</b>     | <b>10,462,094</b>   | <b>5,738,378</b>     | <b>4,723,715</b>       | <b>9,037,906</b>                            | <b>53.65%</b>                  |
| <b><u>CITY NET PROFIT TAX</u></b>                  |                                |                                       |                    |                    |                     |                      |                        |   |                                |
| CURRENT YEAR                                       | 11,802,399                     | 25,164,000                            | 586,396            | 368,489            | 21,286,285          | 1,583,925            | 19,702,360             | 3,877,715                                   | 84.59%                         |
| PRIOR YEARS  | 6,666,949                      | 4,700,000                             | 271,011            | 651,803            | 1,026,765           | 4,871,693            | (3,844,928)            | 3,673,235                                   | 21.85%                         |
| <b><u>TOTAL CITY NET PROFITS TAX</u></b>           | <b>18,469,348</b>              | <b>29,864,000</b>                     | <b>857,407</b>     | <b>1,020,292</b>   | <b>22,313,050</b>   | <b>6,455,617</b>     | <b>15,857,432</b>      | <b>7,550,950</b>                            | <b>74.72%</b>                  |

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|---|--------------------------------|---------------------------------------|--------------------|--------------------|----------------------|----------------------|------------------------|---|--------------------------------|
|   |                                |                                       | 2020               | 2019               | 2021                 | 2020                 |                        |   |                                |
| <b><u>PICA NET PROFITS TAX</u></b>                                |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 11,914,828                     | 21,355,000                            | 538,041            | 329,682            | 19,560,495           | 1,419,430            | 18,141,065             | 1,794,505                                   | 91.60%                         |
| PRIOR YEAR  | 6,232,610                      | 5,000,000                             | 247,646            | 580,331            | 938,922              | 4,352,607            | (3,413,685)            | 4,061,078                                   | 18.78%                         |
| <b><u>TOTAL PICA NET PROFITS TAX</u></b>                          | <b>18,147,439</b>              | <b>26,355,000</b>                     | <b>785,687</b>     | <b>910,013</b>     | <b>20,499,417</b>    | <b>5,772,037</b>     | <b>14,727,380</b>      | <b>5,855,583</b>                            | <b>77.78%</b>                  |
| <b><u>TOTAL PICA AND CITY NET PROFITS TAX **1</u></b>             | <b>36,616,786</b>              | <b>56,219,000</b>                     | <b>1,643,093</b>   | <b>1,930,304</b>   | <b>42,812,467</b>    | <b>12,227,655</b>    | <b>30,584,812</b>      | <b>13,406,533</b>                           | <b>76.15%</b>                  |
| <b><u>TOTAL WAGE,EARNINGS,AND NET PROFIT<br/>TAXES, GROSS</u></b> | <b>2,169,064,019</b>           | <b>2,056,783,000</b>                  | <b>149,179,593</b> | <b>166,086,293</b> | <b>1,001,411,980</b> | <b>1,061,989,680</b> | <b>(60,577,699)</b>    | <b>1,055,371,020</b>                        | <b>48.69%</b>                  |
| <b><u>LESS: TOTAL WAGE, EARNINGS AND<br/>NET PROFITS TAX</u></b>  | 534,388,998                    | 507,820,000                           | 36,476,144         | 40,035,808         | 252,924,527          | 255,981,973          | (3,057,445)            | 254,895,473                                 | 49.81%                         |
| <b><u>TOTAL CITY WAGE, EARNINGS AND NET<br/>PROFITS TAX</u></b>   | <b>1,634,675,021</b>           | <b>1,548,963,000</b>                  | <b>112,703,449</b> | <b>126,050,485</b> | <b>748,487,453</b>   | <b>806,007,707</b>   | <b>(57,520,254)</b>    | <b>800,475,547</b>                          | <b>48.32%</b>                  |
| <b><u>BUSINESS INCOME &amp; RECEIPTS TAX</u></b>                  |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 225,683,340                    | 429,321,000                           | 19,080,459         | 27,372,075         | 357,068,434          | 81,969,196           | 275,099,238            | N/A   | N/A                            |
| PRIOR YEARS   | 39,351,325                     | 35,000,000                            | 2,684,485          | 3,175,777          | 14,748,136           | 12,971,135           | 1,777,001              | N/A   | N/A                            |
| <b><u>TOTAL BUSINESS INCOME &amp; RECEIPTS TAX **1</u></b>        | <b>265,034,665</b>             | <b>464,321,000</b>                    | <b>21,764,944</b>  | <b>30,547,852</b>  | <b>371,816,570</b>   | <b>94,940,332</b>    | <b>276,876,238</b>     | <b>92,504,430</b>                           | <b>80.08%</b>                  |
| <b><u>OTHER TAXES</u></b>   |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| SALES TAX   | 213,368,561                    | 174,508,000                           | 12,542,426         | 14,396,864         | 107,592,684          | 120,425,353          | (12,832,669)           | 66,915,316                                  | 61.65%                         |
| AMUSEMENT TAX   | 19,922,471                     | 16,611,000                            | 92,128             | 2,167,337          | 421,478              | 13,761,050           | (13,339,572)           | 16,189,522                                  | 2.54%                          |
| Tobacco and Tobacco Related Products Tax                          | 1,034,680                      | 967,000                               | 1,657              | 19,246             | 49,527               | 34,389               | 15,138                 | 917,473                                     | 5.12%                          |
| PARKING LOT TAX   | 81,377,209                     | 75,471,000                            | 3,699,309          | 8,326,930          | 20,886,018           | 49,521,688           | (28,635,670)           | 54,584,982                                  | 27.67%                         |
| VALET PARKING TAX   | 1,195,704                      | 1,248,000                             | (10,962)           | 150,701            | 124,877              | 888,171              | (763,294)              | 1,123,123                                   | 10.01%                         |
| REAL ESTATE TRANSFER TAX  | 311,336,775                    | 292,816,000                           | 32,349,962         | 30,093,300         | 171,077,772          | 178,835,989          | (7,758,217)            | 121,738,228                                 | 58.43%                         |
| OUTDOOR ADVERTISING TAX   | 3,218,527                      | 3,391,000                             | 280,322            | 341,485            | 1,283,083            | 1,904,505            | (621,421)              | 2,107,917                                   | 37.84%                         |
| PHILADELPHIA BEVERAGE TAX   |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 69,467,837                     | 67,441,000                            | 4,871,131          | 7,022,986          | 34,530,894           | 39,562,908           | (5,032,014)            | N/A   | N/A                            |
| PRIOR YEAR  | 1,708,170                      |                                       | 8,652              | 3,033              | 71,095               | 518,678              | (447,583)              | N/A   | N/A                            |
| <b><u>TOTAL PHILADELPHIA BEVERAGE TAX</u></b>                     | <b>71,176,007</b>              | <b>67,441,000</b>                     | <b>4,879,782</b>   | <b>7,026,019</b>   | <b>34,601,989</b>    | <b>40,081,586</b>    | <b>(5,479,597)</b>     | <b>32,839,011</b>                           | <b>51.31%</b>                  |
| ALL OTHER TAXES   | 73,431                         | 73,000                                | 15,400             | 61,100             | 15,400               | 63,213               | (47,813)               | 57,600                                      | 21.10%                         |
| <b>TOTAL TAX REVENUE *</b>  | <b>3,299,297,008</b>           | <b>3,330,098,000</b>                  | <b>213,388,182</b> | <b>251,064,573</b> | <b>1,523,177,897</b> | <b>1,375,287,149</b> | <b>147,890,748</b>     | <b>1,806,920,103</b>                        | <b>45.74%</b>                  |

\* does not include pica taxes

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|---|--------------------------------|---------------------------------------|-------------------|-------------------|---------------------|--------------------|------------------------|---|--------------------------------|
|   |                                |                                       | 2020              | 2019              | 2021                | 2020               |                        |   |                                |
| <b>LOCAL NON-TAX REVENUES</b>                     |                                |                                       |                   |                   |                     |                    |                        |   |                                |
| <u>PRIMARY LOCAL NON-TAX CATEGORIES</u>           |                                |                                       |                   |                   |                     |                    |                        |   |                                |
| TRAFFIC FINES                                     | 3,427,245                      | 4,800,000                             | 199,815           | 275,281           | 1,732,758           | 1,984,016          | (251,258)              | 3,067,242                                   | 36.10%                         |
| OTHER FINES                                       | 12,639,589                     | 12,125,000                            | 945,048           | 1,217,174         | 4,561,043           | 8,943,244          | (4,382,201)            | 7,563,957                                   | 37.62%                         |
| REIMBURSEMENTS                                    | 24,101,756                     | 22,863,000                            | (1,824,628)       | 4,476,491         | 9,539,489           | 20,029,152         | (10,489,662)           | 13,323,511                                  | 41.72%                         |
| SALE OF ASSETS                                    | 1,265,714                      | 2,450,000                             | -                 | 2,863             | 491,093             | 868,372            | (377,279)              | 1,958,907                                   | 20.04%                         |
| PAYMENTS IN LIEU OF TAXES                         | 6,562,105                      | 9,610,000                             | 33,848            | -                 | 1,578,235           | 1,757,929          | (179,694)              | 8,031,765                                   | 16.42%                         |
| CABLE TELEVISION                                  | 21,221,994                     | 22,382,000                            | -                 | -                 | 5,057,682           | 10,803,265         | (5,745,583)            | 17,324,318                                  | 22.60%                         |
| EMERGENCY MEDICAL SERVICES                        | 43,746,274                     | 41,000,000                            | 1,886,515         | 3,316,363         | 16,132,820          | 23,003,737         | (6,870,917)            | 24,867,180                                  | 39.35%                         |
| COMMERCIAL TRASH FEE                              | 13,376,311                     | 16,830,000                            | 4,087,550         | 3,163,706         | 10,104,725          | 8,731,986          | 1,372,739              | 6,725,275                                   | 60.04%                         |
| INTEREST INCOME                                   | 15,747,656                     | 2,642,000                             | 394,496           | 1,699,017         | 10,537,556          | 6,709,563          | 3,827,993              | (7,895,556)                                 | 398.85%                        |
| <u>BY DEPARTMENT (EXCLUDING ABOVE CATEGORIES)</u> |                                |                                       |                   |                   |                     |                    |                        |   |                                |
| LICENSES & INSPECTIONS                            | 61,641,240                     | 67,990,000                            | 5,887,553         | 5,066,963         | 31,854,174          | 31,476,195         | 377,979                | 36,135,826                                  | 46.85%                         |
| STREETS   | 10,940,184                     | 8,645,000                             | 1,327,908         | 1,174,879         | 5,713,380           | 6,732,794          | (1,019,414)            | 2,931,620                                   | 66.09%                         |
| HEALTH  | 70,509,938                     | 69,438,000                            | 11,240,111        | 6,433,859         | 30,134,308          | 33,816,979         | (3,682,671)            | 39,303,692                                  | 43.40%                         |
| SHERIFF   | 10,133,057                     | 8,950,000                             | (175)             | (20,389)          | 183,356             | 7,904,606          | (7,721,249)            | 8,766,644                                   | 2.05%                          |
| RECORDS   | 17,518,893                     | 18,750,000                            | 1,613,209         | 1,745,503         | 9,744,052           | 9,446,270          | 297,782                | 9,005,948                                   | 51.97%                         |
| COURT RELATED                                     | 23,566,086                     | 25,505,000                            | 1,548,742         | 2,326,500         | 9,826,358           | 14,177,687         | (4,351,329)            | 15,678,642                                  | 38.53%                         |
| MISCELLANEOUS                                     | 26,141,099                     | 23,910,000                            | 1,612,304         | 2,017,146         | 12,072,434          | 11,696,362         | 376,072                | 11,837,566                                  | 50.49%                         |
| <b>TOTAL LOCAL NON -TAX REVENUE</b>               | <b>362,539,142</b>             | <b>357,890,000</b>                    | <b>28,952,295</b> | <b>32,895,356</b> | <b>159,263,464</b>  | <b>198,082,157</b> | <b>(38,818,693)</b>    | <b>198,626,536</b>                          | <b>44.50%</b>                  |

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|  |                                |                                       | 2020               | 2019               | 2021                 | 2020                 |                        |   |                                |
| REVENUE FROM OTHER FUNDS                       | 53,995,101                     | 125,608,000                           | -                  | -                  | 34,276,000           | -                    | 34,276,000             | 91,332,000                                  | 27.29%                         |
| <b>REVENUE FROM GOVERNMENTAL UNITS</b>         |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| U.S. GOVERNMENT                                | 84,890,243                     | 22,982,000                            | 634,507            | 498,859            | 25,319,570           | 4,821,347            | 20,498,223             | (2,337,570)                                 | 110.17%                        |
| COMMONWEALTH OF PA                             | 219,983,630                    | 222,842,000                           | 9,329,483          | 1,861,379          | 159,075,998          | 196,898,130          | (37,822,133)           | 63,766,002                                  | 71.39%                         |
| OTHER GOVERNMENTAL UNITS                       | 488,092,531                    | 51,773,000                            | 2,642,385          | 4,945,591          | 2,642,385            | 28,829,761           | (26,187,376)           | 49,130,615                                  | 5.10%                          |
| PICA TRANSFER                                  | 61,219,994                     | 470,600,000                           | 30,452,446         | 57,515,448         | 239,026,618          | 234,851,617          | 4,175,001              | 231,573,382                                 | 50.79%                         |
| <b>TOTAL REVENUE FROM GOVERNMENTAL UNITS</b>   | <b>790,217,271</b>             | <b>768,197,000</b>                    | <b>43,058,821</b>  | <b>64,821,277</b>  | <b>426,064,571</b>   | <b>465,400,855</b>   | <b>(39,336,284)</b>    | <b>342,132,429</b>                          | <b>55.46%</b>                  |
| <b>TOTAL GENERAL FUND AND PICA</b>             | 5,104,406,651                  | 5,089,613,000                         | 321,875,443        | 388,817,014        | 2,395,706,406        | 2,294,752,135        | 100,954,271            | 2,693,906,594                               | 47.07%                         |
| LESS PICA WAGE, EARNINGS AND NET PROFITS TAXES | 534,388,998                    | 507,820,000                           | 36,476,144         | 40,035,808         | 252,924,527          | 255,981,973          | (3,057,445)            | 254,895,473                                 | 49.81%                         |
| <b>TOTAL GENERAL FUND</b>                      | <b>4,570,017,653</b>           | <b>4,581,793,000</b>                  | <b>285,399,299</b> | <b>348,781,206</b> | <b>2,142,781,879</b> | <b>2,038,770,163</b> | <b>104,011,716</b>     | <b>2,439,011,121</b>                        | <b>46.77%</b>                  |
| <b>GRANTS REVENUE</b>                          |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>GRANTS REVENUE</b>                          | <b>1,061,381,850</b>           |                                       | <b>93,292,494</b>  | <b>35,343,060</b>  | <b>484,418,765</b>   | <b>440,405,330</b>   | <b>44,013,434</b>      | <b>N/A</b>                                  | <b>N/A</b>                     |
| <b>COMMUNITY DEVELOPMENT FUND</b>              |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>COMMUNITY DEVELOPMENT FUND</b>              | <b>33,812,906</b>              |                                       | <b>7,251,014</b>   | <b>790,234</b>     | <b>29,939,466</b>    | <b>13,200,348</b>    | <b>16,739,118</b>      | <b>N/A</b>                                  | <b>N/A</b>                     |
| <b>VEHICLE RENTAL TAX</b>                      |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>VEHICLE RENTAL TAX</b>                      | <b>5,827,424.63</b>            | <b>5,520,000</b>                      | <b>355,322</b>     | <b>513,134</b>     | <b>2,345,091</b>     | <b>3,717,001</b>     | <b>(1,371,910)</b>     | <b>3,174,909</b>                            | <b>42.48%</b>                  |
| <b>ACUTE CARE HOSP ASSESSMENT FD</b>           |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>ACUTE CARE HOSP ASSESSMENT FD</b>           | <b>190,622,605</b>             | <b>310,000,000</b>                    | <b>47,545,098</b>  | <b>46,650,173</b>  | <b>95,169,670</b>    | <b>94,282,949</b>    | <b>886,721</b>         | <b>214,830,330</b>                          | <b>30.70%</b>                  |
| <b>CAPITAL IMPROVEMENT FUND</b>                |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>CAPITAL IMPROVEMENT FUND</b>                | <b>37,070,417</b>              | <b>N/A</b>                            | <b>9,825,690</b>   | <b>3,705,508</b>   | <b>23,636,958</b>    | <b>28,593,908</b>    | <b>(4,956,951)</b>     | <b>N/A</b>                                  | <b>N/A</b>                     |
| <b>PICA CAPITAL PROJECTS FUND</b>              |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>PICA CAPITAL PROJECTS FUND</b>              | <b>-</b>                       | <b>N/A</b>                            | <b>-</b>           | <b>-</b>           | <b>-</b>             | <b>-</b>             | <b>-</b>               | <b>N/A</b>                                  | <b>N/A</b>                     |
| <b>HOTEL TAX</b>                               |                                |                                       |                    |                    |                      |                      |                        |   |                                |
| <b>HOTEL TAX</b>                               | <b>59,623,801</b>              | <b>56,623,000</b>                     | <b>1,433,177</b>   | <b>7,201,820</b>   | <b>9,699,618</b>     | <b>42,891,066</b>    | <b>(33,191,448)</b>    | <b>46,923,382</b>                           | <b>17.13%</b>                  |

\*\*1 Year-to-date figures for FY21 include significant amounts that were accrued back to previous fiscal year.