

Table 1: Wage Tax by Industry- August

City of Philadelphia Revenue Department

| NAICS Sector / Industry Group | Aug 2017 | Aug 2016 | Aug 2015 | Aug 2014 | 12-Month Growth Rate (Aug - Aug) | | | 3-Yr Annualized (August 17-14) | Difference (August 17-16) |
|----------------------------------------------------------|---------------|---------------|---------------|---------------|----------------------------------|--------|--------|-----------------------------------|------------------------------|
| | | | | | 2017 | 2016 | 2015 | | |
| Construction | 5,251,333 | 6,368,355 | 5,297,713 | 4,369,914 | -17.5% | 20.2% | 21.2% | 6.3% | (1,117,022) |
| Manufacturing (includes headquarter offices & factories) | 8,093,888 | 9,874,614 | 8,698,110 | 7,868,612 | -18.0% | 13.5% | 10.5% | 0.9% | (1,780,726) |
| Chemicals, Petroleum Refining | 1,431,993 | 1,592,401 | 1,585,030 | 1,379,927 | -10.1% | 0.5% | 14.9% | 1.2% | (160,408) |
| Pharmaceuticals | 1,425,248 | 1,756,956 | 1,496,353 | 1,572,794 | -18.9% | 17.4% | -4.9% | -3.2% | (331,708) |
| Transportation Equipment | 896,256 | 1,027,496 | 801,073 | 819,033 | -12.8% | 28.3% | -2.2% | 3.0% | (131,240) |
| Food & Beverage Products | 1,297,578 | 1,588,909 | 1,147,819 | 1,056,762 | -18.3% | 38.4% | 8.6% | 7.1% | (291,331) |
| Machinery, Electronic, and Other Electric Equipment | 641,094 | 870,642 | 739,820 | 687,797 | -26.4% | 17.7% | 7.6% | -2.3% | (229,548) |
| Metal Manufacturing | 669,891 | 782,762 | 706,600 | 599,837 | -14.4% | 10.8% | 17.8% | 3.8% | (112,871) |
| Miscellaneous Manufacturing | 1,731,828 | 2,255,447 | 2,221,415 | 1,752,463 | -23.2% | 1.5% | 26.8% | -0.4% | (523,619) |
| Public Utilities | 1,176,296 | 1,021,596 | 971,462 | 963,471 | 15.1% | 5.2% | 0.8% | 6.9% | 154,699 |
| Transportation and Warehousing | 5,534,665 | 5,598,034 | 4,444,708 | 3,945,499 | -1.1% | 25.9% | 12.7% | 11.9% | (63,369) |
| Telecommunication | 3,323,569 | 3,347,528 | 2,635,466 | 2,390,209 | -0.7% | 27.0% | 10.3% | 11.6% | (23,959) |
| Publishing, Broadcasting, and Other Information | 1,743,971 | 2,317,960 | 1,688,273 | 1,613,833 | -24.8% | 37.3% | 4.6% | 2.6% | (573,988) |
| Wholesale Trade | 3,188,609 | 4,361,385 | 3,221,521 | 2,854,219 | -26.9% | 35.4% | 12.9% | 3.8% | (1,172,776) |
| Retail Trade | 6,821,672 | 8,438,311 | 6,592,883 | 5,915,139 | -19.2% | 28.0% | 11.5% | 4.9% | (1,616,639) |
| Banking & Credit Unions | 2,603,891 | 3,389,416 | 2,813,731 | 2,355,402 | -23.2% | 20.5% | 19.5% | 3.4% | (785,525) |
| Securities / Financial Investments | 4,018,459 | 3,665,341 | 3,172,913 | 2,947,501 | 9.6% | 15.5% | 7.6% | 10.9% | 353,118 |
| Insurance | 4,819,534 | 5,337,788 | 4,092,420 | 3,766,117 | -9.7% | 30.4% | 8.7% | 8.6% | (518,254) |
| Real Estate, Rental and Leasing | 2,101,530 | 2,797,021 | 1,910,205 | 1,659,206 | -24.9% | 46.4% | 15.1% | 8.2% | (695,491) |
| Health and Social Services | 30,702,514 | 36,748,241 | 28,118,029 | 27,365,439 | -16.5% | 30.7% | 2.8% | 3.9% | (6,045,728) |
| Hospitals | 15,593,775 | 18,444,326 | 14,888,959 | 14,736,308 | -15.5% | 23.9% | 1.0% | 1.9% | (2,850,551) |
| Doctors, Dentists, and Other Health Practitioners | 3,807,285 | 4,820,738 | 3,668,306 | 2,945,114 | -21.0% | 31.4% | 24.6% | 8.9% | (1,013,453) |
| Outpatient Care Centers and Other Health Services | 4,934,384 | 6,356,494 | 4,152,657 | 4,634,842 | -22.4% | 53.1% | -10.4% | 2.1% | (1,422,110) |
| Nursing & Personal Care Facilities | 3,095,090 | 3,415,582 | 2,843,154 | 2,756,762 | -9.4% | 20.1% | 3.1% | 3.9% | (320,492) |
| Social Services | 3,271,980 | 3,711,101 | 2,564,953 | 2,292,413 | -11.8% | 44.7% | 11.9% | 12.6% | (439,121) |
| Education | 15,164,662 | 15,203,647 | 14,058,534 | 13,365,209 | -0.3% | 8.1% | 5.2% | 4.3% | (38,985) |
| College and Universities | 12,226,050 | 11,777,434 | 11,192,052 | 10,799,887 | 3.8% | 5.2% | 3.6% | 4.2% | 448,616 |
| Elementary, Secondary Schools (except public schools) | 2,063,763 | 2,303,897 | 1,940,516 | 1,809,774 | -10.4% | 18.7% | 7.2% | 4.5% | (240,134) |
| Other Educational Services | 874,849 | 1,122,316 | 925,966 | 755,549 | -22.0% | 21.2% | 22.6% | 5.0% | (247,467) |
| Professional Services | 15,173,379 | 19,186,075 | 14,132,518 | 12,630,270 | -20.9% | 35.8% | 11.9% | 6.3% | (4,012,695) |
| Legal Services | 5,183,123 | 5,758,381 | 4,693,540 | 4,324,650 | -10.0% | 22.7% | 8.5% | 6.2% | (575,258) |
| Management Consulting | 2,840,784 | 4,063,938 | 2,824,400 | 2,421,083 | -30.1% | 43.9% | 16.7% | 5.5% | (1,223,154) |
| Engineering & Architectural Services | 1,660,914 | 2,221,036 | 1,592,357 | 1,390,707 | -25.2% | 39.5% | 14.5% | 6.1% | (560,123) |
| Computer | 1,335,908 | 1,813,352 | 1,248,144 | 1,159,486 | -26.3% | 45.3% | 7.6% | 4.8% | (477,444) |
| Accounting, Auditing, Bookkeeping | 1,859,369 | 2,042,752 | 1,736,251 | 1,697,577 | -9.0% | 17.7% | 2.3% | 3.1% | (183,383) |
| Advertising and Other Professional Services | 2,293,282 | 3,286,616 | 2,037,825 | 1,636,768 | -30.2% | 61.3% | 24.5% | 11.9% | (993,334) |
| Hotels | 985,225 | 1,132,750 | 833,092 | 930,442 | -13.0% | 36.0% | -10.5% | 1.9% | (147,525) |
| Restaurants | 4,106,099 | 5,228,392 | 3,348,638 | 3,149,979 | -21.5% | 56.1% | 6.3% | 9.2% | (1,122,293) |
| Sport Teams | 1,487,810 | 1,644,219 | 923,158 | 1,139,847 | -9.5% | 78.1% | -19.0% | 9.3% | (156,409) |
| Arts, Entertainment, and Other Recreation | 1,239,659 | 1,482,345 | 992,259 | 894,770 | -16.4% | 49.4% | 10.9% | 11.5% | (242,686) |
| Other Sectors | 10,499,299 | 13,977,416 | 10,058,626 | 9,073,359 | -24.9% | 39.0% | 10.9% | 5.0% | (3,478,116) |
| Membership Organizations | 2,765,479 | 3,811,315 | 2,889,286 | 2,662,167 | -27.4% | 31.9% | 8.5% | 1.3% | (1,045,836) |
| Employment/Outsourcing Agencies | 2,702,906 | 3,020,333 | 2,392,847 | 2,127,679 | -10.5% | 26.2% | 12.5% | 8.3% | (317,427) |
| Security and Investigation Services | 693,735 | 769,870 | 784,381 | 690,116 | -9.9% | -1.8% | 13.7% | 0.2% | (76,135) |
| Services to Buildings | 896,196 | 1,302,005 | 1,041,166 | 873,565 | -31.2% | 25.1% | 19.2% | 0.9% | (405,808) |
| Miscellaneous Sectors | 3,440,983 | 5,073,893 | 2,950,946 | 2,719,831 | -32.2% | 71.9% | 8.5% | 8.2% | (1,632,909) |
| Government | 18,482,716 | 17,998,990 | 14,337,861 | 14,486,549 | 2.7% | 25.5% | -1.0% | 8.5% | 483,726 |
| State Government (PA) | 1,023,245 | 1,146,358 | 1,112,715 | 935,019 | -10.7% | 3.0% | 19.0% | 3.1% | (123,113) |
| City, School District, Local Quasi Govt. | 13,150,045 | 11,605,200 | 8,885,155 | 8,631,520 | 13.3% | 30.6% | 2.9% | 15.1% | 1,544,845 |
| Federal Government (includes US Post Office) | 4,115,798 | 4,975,927 | 4,180,086 | 4,778,452 | -17.3% | 19.0% | -12.5% | -4.9% | (860,129) |
| Other Governments | 193,628 | 271,505 | 159,906 | 141,558 | -28.7% | 69.8% | 13.0% | 11.0% | (77,877) |
| Unclassified Accounts | 411,385 | 248,854 | 122,267 | 221,872 | 65.3% | 103.5% | -44.9% | 22.9% | 162,531 |
| Total from Taxpayer Database (TIPS) | \$146,930,165 | \$169,368,278 | \$132,464,389 | \$123,906,858 | -13.2% | 27.9% | 6.9% | 5.8% | (\$22,438,113) |
| Total from City's Accounting System (FAMIS) | \$147,009,803 | \$169,771,414 | \$132,410,691 | \$123,920,207 | -13.4% | 28.2% | 6.9% | 5.9% | (\$22,761,611) |

Total PICA & City Wage Tax - Monthly

City of Philadelphia Revenue Department

(In Millions of Dollars)

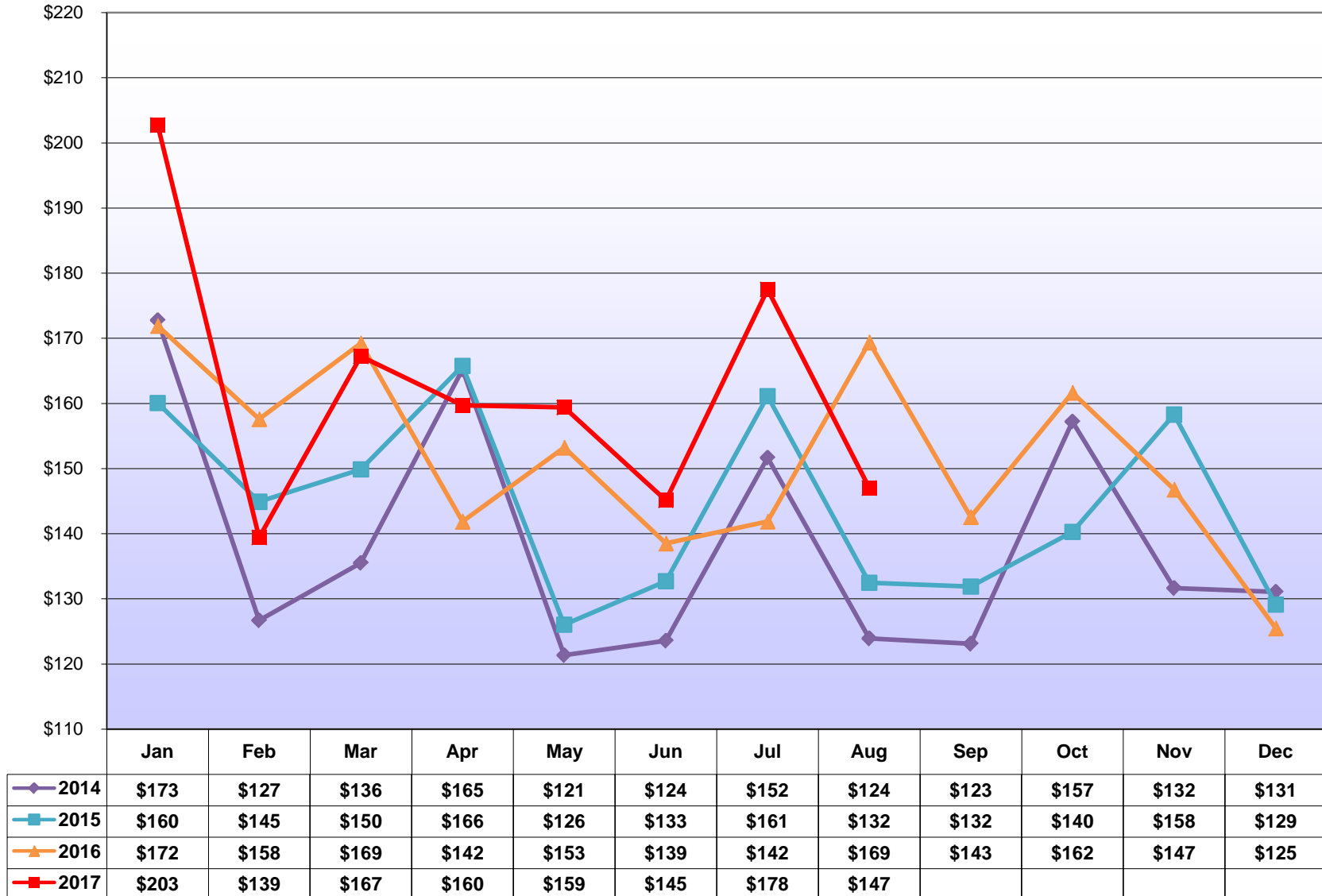


Table 2: Wage Tax by Industry- Fiscal Year to Date (July thru August)

City of Philadelphia Revenue Department

| NAICS Sector / Industry Group | FYTD 2018 | FYTD 2017 | FYTD 2016 | FYTD 2015 | FYTD Growth Rate (Jul - Aug) | | | 3-Yr Annualized (FYTD 15-18) | Difference (FYTD 18-17) |
|---------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|------------------------------|--------|--------|---------------------------------|----------------------------|
| | | | | | 2017 | 2016 | 2015 | | |
| Construction | 11,971,087 | 11,558,217 | 11,311,932 | 9,483,427 | 3.6% | 2.2% | 19.3% | 8.1% | 412,870 |
| Manufacturing (includes headquarter offices & factories) | 17,829,071 | 17,428,767 | 18,413,493 | 17,597,312 | 2.3% | -5.3% | 4.6% | 0.4% | 400,304 |
| <i>Chemicals, Petroleum Refining</i> | 2,856,352 | 2,913,775 | 3,152,900 | 3,108,972 | -2.0% | -7.6% | 1.4% | -2.8% | (57,423) |
| <i>Pharmaceuticals</i> | 3,390,207 | 3,093,046 | 3,344,120 | 3,435,333 | 9.6% | -7.5% | -2.7% | -0.4% | 297,162 |
| <i>Transportation Equipment</i> | 1,716,418 | 1,868,483 | 1,844,347 | 1,945,596 | -8.1% | 1.3% | -5.2% | -4.1% | (152,065) |
| <i>Food & Beverage Products</i> | 2,743,516 | 2,670,511 | 2,681,961 | 2,347,564 | 2.7% | -0.4% | 14.2% | 5.3% | 73,005 |
| <i>Machinery, Electronic, and Other Electric Equipment</i> | 1,557,111 | 1,489,189 | 1,589,549 | 1,605,834 | 4.6% | -6.3% | -1.0% | -1.0% | 67,922 |
| <i>Metal Manufacturing</i> | 1,456,383 | 1,429,740 | 1,445,831 | 1,285,358 | 1.9% | -1.1% | 12.5% | 4.3% | 26,643 |
| <i>Miscellaneous Manufacturing</i> | 4,109,084 | 3,964,024 | 4,354,784 | 3,868,655 | 3.7% | -9.0% | 12.6% | 2.0% | 145,061 |
| Public Utilities | 2,329,276 | 2,040,183 | 1,922,588 | 1,903,317 | 14.2% | 6.1% | 1.0% | 7.0% | 289,093 |
| Transportation and Warehousing | 10,890,394 | 10,091,957 | 10,297,764 | 9,342,869 | 7.9% | -2.0% | 10.2% | 5.2% | 798,438 |
| Telecommunication | 6,503,660 | 6,550,089 | 6,476,646 | 5,410,682 | -0.7% | 1.1% | 19.7% | 6.3% | (46,429) |
| Publishing, Broadcasting, and Other Information | 4,061,912 | 3,933,766 | 3,958,951 | 3,813,004 | 3.3% | -0.6% | 3.8% | 2.1% | 128,146 |
| Wholesale Trade | 7,741,365 | 7,384,403 | 7,114,057 | 6,475,776 | 4.8% | 3.8% | 9.9% | 6.1% | 356,961 |
| Retail Trade | 15,583,823 | 15,012,286 | 14,765,211 | 13,730,439 | 3.8% | 1.7% | 7.5% | 4.3% | 571,536 |
| Banking & Credit Unions | 5,688,613 | 5,728,122 | 6,031,056 | 5,144,924 | -0.7% | -5.0% | 17.2% | 3.4% | (39,509) |
| Securities / Financial Investments | 7,663,634 | 6,329,409 | 6,887,214 | 5,920,778 | 21.1% | -8.1% | 16.3% | 9.0% | 1,334,224 |
| Insurance | 9,411,256 | 9,806,890 | 11,010,972 | 10,861,687 | -4.0% | -10.9% | 1.4% | -4.7% | (395,634) |
| Real Estate, Rental and Leasing | 4,907,114 | 4,630,438 | 4,304,317 | 4,057,286 | 6.0% | 7.6% | 6.1% | 6.5% | 276,676 |
| Health and Social Services | 65,401,739 | 65,852,138 | 61,759,696 | 58,306,461 | -0.7% | 6.6% | 5.9% | 3.9% | (450,399) |
| <i>Hospitals</i> | 32,184,470 | 34,015,813 | 32,222,935 | 30,902,766 | -5.4% | 5.6% | 4.3% | 1.4% | (1,831,344) |
| <i>Doctors, Dentists, and Other Health Practitioners</i> | 8,244,559 | 8,312,317 | 7,875,135 | 7,411,346 | -0.8% | 5.6% | 6.3% | 3.6% | (67,758) |
| <i>Outpatient Care Centers and Other Health Services</i> | 11,046,812 | 10,620,813 | 9,525,996 | 9,023,072 | 4.0% | 11.5% | 5.6% | 7.0% | 425,998 |
| <i>Nursing & Personal Care Facilities</i> | 6,567,643 | 6,487,333 | 6,334,818 | 5,893,520 | 1.2% | 2.4% | 7.5% | 3.7% | 80,310 |
| <i>Social Services</i> | 7,358,256 | 6,415,862 | 5,800,812 | 5,075,758 | 14.7% | 10.6% | 14.3% | 13.2% | 942,394 |
| Education | 30,895,981 | 29,418,821 | 29,127,822 | 27,417,185 | 5.0% | 1.0% | 6.2% | 4.1% | 1,477,160 |
| <i>College and Universities</i> | 24,135,480 | 22,953,184 | 22,531,502 | 21,587,769 | 5.2% | 1.9% | 4.4% | 3.8% | 1,182,296 |
| <i>Elementary, Secondary Schools (except public schools)</i> | 4,710,519 | 4,416,850 | 4,491,744 | 3,988,098 | 6.6% | -1.7% | 12.6% | 5.7% | 293,668 |
| <i>Other Educational Services</i> | 2,049,982 | 2,048,786 | 2,104,577 | 1,841,319 | 0.1% | -2.7% | 14.3% | 3.6% | 1,196 |
| Professional Services | 35,124,159 | 33,720,905 | 32,205,967 | 29,376,599 | 4.2% | 4.7% | 9.6% | 6.1% | 1,403,253 |
| <i>Legal Services</i> | 11,168,188 | 10,718,148 | 10,651,382 | 10,039,604 | 4.2% | 0.6% | 6.1% | 3.6% | 450,039 |
| <i>Management Consulting</i> | 6,752,846 | 6,922,237 | 6,530,048 | 6,047,428 | -2.4% | 6.0% | 8.0% | 3.7% | (169,391) |
| <i>Engineering & Architectural Services</i> | 3,929,211 | 3,936,175 | 3,670,937 | 3,238,323 | -0.2% | 7.2% | 13.4% | 6.7% | (6,964) |
| <i>Computer</i> | 3,310,789 | 3,042,088 | 2,981,009 | 2,634,552 | 8.8% | 2.0% | 13.2% | 7.9% | 268,701 |
| <i>Accounting, Auditing, Bookkeeping</i> | 3,912,991 | 3,776,365 | 3,497,283 | 3,184,630 | 3.6% | 8.0% | 9.8% | 7.1% | 136,627 |
| <i>Advertising and Other Professional Services</i> | 6,050,134 | 5,325,893 | 4,875,308 | 4,232,061 | 13.6% | 9.2% | 15.2% | 12.7% | 724,242 |
| Hotels | 1,989,105 | 2,011,066 | 1,728,101 | 1,945,908 | -1.1% | 16.4% | -11.2% | 0.7% | (21,962) |
| Restaurants | 9,656,851 | 9,268,224 | 8,844,433 | 7,671,690 | 4.2% | 4.8% | 15.3% | 8.0% | 388,627 |
| Sport Teams | 2,885,143 | 3,418,891 | 2,582,674 | 2,899,353 | -15.6% | 32.4% | -10.9% | -0.2% | (533,748) |
| Arts, Entertainment, and Other Recreation | 2,615,551 | 2,582,163 | 2,265,898 | 2,063,048 | 1.3% | 14.0% | 9.8% | 8.2% | 33,388 |
| Other Sectors | 26,192,796 | 24,106,113 | 22,379,928 | 20,245,265 | 8.7% | 7.7% | 10.5% | 9.0% | 2,086,683 |
| <i>Membership Organizations</i> | 6,956,693 | 6,765,239 | 6,312,834 | 5,813,052 | 2.8% | 7.2% | 8.6% | 6.2% | 191,454 |
| <i>Employment/Outsourcing Agencies</i> | 6,400,541 | 5,039,914 | 4,970,164 | 4,426,305 | 27.0% | 1.4% | 12.3% | 13.1% | 1,360,627 |
| <i>Security and Investigation Services</i> | 1,542,660 | 1,607,364 | 1,495,637 | 1,370,263 | -4.0% | 7.5% | 9.1% | 4.0% | (64,704) |
| <i>Services to Buildings</i> | 2,277,647 | 2,234,519 | 2,260,481 | 2,025,400 | 1.9% | -1.1% | 11.6% | 4.0% | 43,128 |
| <i>Miscellaneous Sectors</i> | 9,015,255 | 8,459,078 | 7,340,811 | 6,610,244 | 6.6% | 15.2% | 11.1% | 10.9% | 556,178 |
| Government | 44,621,496 | 40,014,421 | 29,838,842 | 31,358,768 | 11.5% | 34.1% | -4.8% | 12.5% | 4,607,075 |
| <i>State Government (PA)</i> | 2,194,878 | 2,072,371 | 2,061,930 | 1,866,321 | 5.9% | 0.5% | 10.5% | 5.6% | 122,506 |
| <i>City, School District, Local Quasi Govt.</i> | 23,840,068 | 21,453,644 | 18,515,564 | 19,935,721 | 11.1% | 15.9% | -7.1% | 6.1% | 2,386,424 |
| <i>Federal Government (includes US Post Office)</i> | 18,152,705 | 16,057,800 | 8,859,449 | 9,232,208 | 13.0% | 81.3% | -4.0% | 25.3% | 2,094,905 |
| <i>Other Governments</i> | 433,846 | 430,605 | 401,898 | 324,518 | 0.8% | 7.1% | 23.8% | 10.2% | 3,240 |
| Unclassified Accounts | 824,262 | 365,904 | 336,606 | 550,549 | 125.3% | 8.7% | -38.9% | 14.4% | 458,358 |
| Total from Taxpayer Database (TIPS) | \$324,788,287 | \$311,253,176 | \$293,564,167 | \$275,576,327 | 4.3% | 6.0% | 6.5% | 5.6% | \$13,535,112 |
| Total from City's Accounting System (FAMIS) | \$324,946,952 | \$311,710,076 | \$292,821,924 | \$275,562,499 | 4.2% | 6.5% | 6.3% | 5.6% | \$13,236,876 |

| Table 3: Wage Tax by Industry- Calendar Year to Date (January thru August) | | | | | City of Philadelphia Revenue Department | | | | |
|----------------------------------------------------------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------------------------|-------------|-------------|---------------------------------|----------------------------|
| NAICS Sector / Industry Group | CYTD 2017 | CYTD 2016 | CYTD 2015 | CYTD 2014 | CYTD Growth Rate (Jan - Aug) | | | 3-Yr Annualized (CYTD 14-17) | Difference (CYTD 17-16) |
| | | | | | 2017 | 2016 | 2015 | | |
| Construction | 45,423,354 | 43,983,805 | 38,516,360 | 33,796,440 | 3.3% | 14.2% | 14.0% | 10.4% | 1,439,549 |
| Manufacturing (includes headquarter offices & factories) | 78,967,136 | 78,633,687 | 78,167,503 | 75,202,100 | 0.4% | 0.6% | 3.9% | 1.6% | 333,449 |
| <i>Chemicals, Petroleum Refining</i> | 15,123,009 | 14,899,820 | 14,856,900 | 14,206,703 | 1.5% | 0.3% | 4.6% | 2.1% | 223,189 |
| <i>Pharmaceuticals</i> | 17,075,186 | 16,980,430 | 17,522,436 | 17,292,942 | 0.6% | -3.1% | 1.3% | -0.4% | 94,755 |
| <i>Transportation Equipment</i> | 7,290,452 | 7,638,820 | 7,108,538 | 7,047,017 | -4.6% | 7.5% | 0.9% | 1.1% | (348,369) |
| <i>Food & Beverage Products</i> | 11,001,815 | 10,548,054 | 10,267,736 | 9,597,319 | 4.3% | 2.7% | 7.0% | 4.7% | 453,761 |
| <i>Machinery, Electronic, and Other Electric Equipment</i> | 6,187,815 | 6,016,649 | 6,169,683 | 6,310,573 | 2.8% | -2.5% | -2.2% | -0.7% | 171,166 |
| <i>Metal Manufacturing</i> | 6,375,487 | 6,427,145 | 5,901,323 | 5,453,875 | -0.8% | 8.9% | 8.2% | 5.3% | (51,658) |
| <i>Miscellaneous Manufacturing</i> | 15,913,373 | 16,122,767 | 16,340,888 | 15,293,671 | -1.3% | -1.3% | 6.8% | 1.3% | (209,394) |
| Public Utilities | 10,341,911 | 9,602,992 | 8,869,607 | 9,191,429 | 7.7% | 8.3% | -3.5% | 4.0% | 738,918 |
| Transportation and Warehousing | 42,260,949 | 40,685,488 | 39,131,170 | 37,190,423 | 3.9% | 4.0% | 5.2% | 4.4% | 1,575,461 |
| Telecommunication | 37,956,175 | 33,195,339 | 30,033,323 | 28,911,204 | 14.3% | 10.5% | 3.9% | 9.5% | 4,760,837 |
| Publishing, Broadcasting, and Other Information | 15,886,783 | 16,731,961 | 16,289,829 | 15,596,360 | -5.1% | 2.7% | 4.4% | 0.6% | (845,178) |
| Wholesale Trade | 30,289,435 | 29,244,805 | 27,536,758 | 26,732,899 | 3.6% | 6.2% | 3.0% | 4.3% | 1,044,630 |
| Retail Trade | 61,315,063 | 60,695,345 | 57,609,468 | 53,368,373 | 1.0% | 5.4% | 7.9% | 4.7% | 619,718 |
| Banking & Credit Unions | 28,679,330 | 26,578,593 | 26,299,149 | 25,110,996 | 7.9% | 1.1% | 4.7% | 4.5% | 2,100,737 |
| Securities / Financial Investments | 39,910,194 | 37,568,393 | 39,317,047 | 31,540,047 | 6.2% | -4.4% | 24.7% | 8.2% | 2,341,801 |
| Insurance | 45,801,646 | 47,101,973 | 44,766,214 | 44,670,778 | -2.8% | 5.2% | 0.2% | 0.8% | (1,300,327) |
| Real Estate, Rental and Leasing | 19,452,606 | 18,593,309 | 17,761,619 | 16,949,308 | 4.6% | 4.7% | 4.8% | 4.7% | 859,297 |
| Health and Social Services | 260,143,192 | 249,010,704 | 231,895,518 | 222,510,170 | 4.5% | 7.4% | 4.2% | 5.3% | 11,132,488 |
| <i>Hospitals</i> | 132,898,093 | 128,469,006 | 121,088,020 | 118,337,088 | 3.4% | 6.1% | 2.3% | 3.9% | 4,429,087 |
| <i>Doctors, Dentists, and Other Health Practitioners</i> | 32,529,672 | 31,318,158 | 29,663,541 | 28,500,186 | 3.9% | 5.6% | 4.1% | 4.5% | 1,211,515 |
| <i>Outpatient Care Centers and Other Health Services</i> | 42,333,308 | 39,992,198 | 36,417,526 | 33,738,835 | 5.9% | 9.8% | 7.9% | 7.9% | 2,341,110 |
| <i>Nursing & Personal Care Facilities</i> | 25,326,023 | 25,160,062 | 23,309,918 | 22,645,443 | 0.7% | 7.9% | 2.9% | 3.8% | 165,961 |
| <i>Social Services</i> | 27,056,096 | 24,071,281 | 21,416,512 | 19,288,619 | 12.4% | 12.4% | 11.0% | 11.9% | 2,984,815 |
| Education | 117,258,440 | 112,820,885 | 108,250,881 | 100,950,687 | 3.9% | 4.2% | 7.2% | 5.1% | 4,437,554 |
| <i>College and Universities</i> | 90,419,130 | 86,842,702 | 83,232,897 | 76,802,656 | 4.1% | 4.3% | 8.4% | 5.6% | 3,576,428 |
| <i>Elementary, Secondary Schools (except public schools)</i> | 18,597,798 | 17,591,492 | 17,051,011 | 16,545,253 | 5.7% | 3.2% | 3.1% | 4.0% | 1,006,306 |
| <i>Other Educational Services</i> | 8,241,511 | 8,386,691 | 7,966,974 | 7,602,778 | -1.7% | 5.3% | 4.8% | 2.7% | (145,180) |
| Professional Services | 150,552,610 | 141,854,505 | 132,624,846 | 123,020,968 | 6.1% | 7.0% | 7.8% | 7.0% | 8,698,105 |
| <i>Legal Services</i> | 52,735,020 | 50,635,969 | 49,193,341 | 46,904,854 | 4.1% | 2.9% | 4.9% | 4.0% | 2,099,051 |
| <i>Management Consulting</i> | 28,091,430 | 27,831,039 | 26,147,719 | 24,017,927 | 0.9% | 6.4% | 8.9% | 5.4% | 260,391 |
| <i>Engineering & Architectural Services</i> | 15,937,492 | 15,237,609 | 14,165,244 | 12,587,825 | 4.6% | 7.6% | 12.5% | 8.2% | 699,883 |
| <i>Computer</i> | 13,434,278 | 12,214,473 | 11,556,653 | 10,670,941 | 10.0% | 5.7% | 8.3% | 8.0% | 1,219,805 |
| <i>Accounting, Auditing, Bookkeeping</i> | 15,767,608 | 14,938,119 | 13,199,731 | 11,940,030 | 5.6% | 13.2% | 10.6% | 9.7% | 829,489 |
| <i>Advertising and Other Professional Services</i> | 24,586,782 | 20,997,296 | 18,362,158 | 16,899,391 | 17.1% | 14.4% | 8.7% | 13.3% | 3,589,486 |
| Hotels | 7,427,434 | 7,593,089 | 7,255,612 | 7,357,266 | -2.2% | 4.7% | -1.4% | 0.3% | (165,655) |
| Restaurants | 36,570,911 | 35,022,736 | 31,206,431 | 28,935,331 | 4.4% | 12.2% | 7.8% | 8.1% | 1,548,175 |
| Sport Teams | 11,687,275 | 12,205,227 | 10,645,123 | 10,971,553 | -4.2% | 14.7% | -3.0% | 2.1% | (517,952) |
| Arts, Entertainment, and Other Recreation | 10,024,410 | 9,870,805 | 8,700,904 | 8,282,434 | 1.6% | 13.4% | 5.1% | 6.6% | 153,605 |
| Other Sectors | 95,359,148 | 89,553,238 | 83,964,935 | 75,919,407 | 6.5% | 6.7% | 10.6% | 7.9% | 5,805,910 |
| <i>Membership Organizations</i> | 26,202,946 | 25,059,838 | 23,317,200 | 21,979,165 | 4.6% | 7.5% | 6.1% | 6.0% | 1,143,108 |
| <i>Employment/Outsourcing Agencies</i> | 22,305,584 | 19,825,042 | 18,921,835 | 16,493,976 | 12.5% | 4.8% | 14.7% | 10.6% | 2,480,542 |
| <i>Security and Investigation Services</i> | 5,933,822 | 5,876,773 | 5,496,703 | 5,136,905 | 1.0% | 6.9% | 7.0% | 4.9% | 57,049 |
| <i>Services to Buildings</i> | 7,676,374 | 8,131,092 | 8,120,734 | 7,692,183 | -5.6% | 0.1% | 5.6% | -0.1% | (454,719) |
| <i>Miscellaneous Sectors</i> | 33,240,422 | 30,660,493 | 28,108,462 | 24,617,178 | 8.4% | 9.1% | 14.2% | 10.5% | 2,579,929 |
| Government | 150,791,484 | 142,526,612 | 132,936,802 | 142,660,610 | 5.8% | 7.2% | -6.8% | 1.9% | 8,264,873 |
| <i>State Government (PA)</i> | 8,646,336 | 8,246,673 | 8,262,312 | 7,788,510 | 4.8% | -0.2% | 6.1% | 3.5% | 399,663 |
| <i>City, School District, Local Quasi Govt.</i> | 81,944,205 | 78,496,757 | 75,955,406 | 77,737,416 | 4.4% | 3.3% | -2.3% | 1.8% | 3,447,449 |
| <i>Federal Government (includes US Post Office)</i> | 58,622,296 | 54,219,193 | 47,111,904 | 55,842,776 | 8.1% | 15.1% | -15.6% | 1.6% | 4,403,104 |
| <i>Other Governments</i> | 1,578,646 | 1,563,989 | 1,607,180 | 1,291,908 | 0.9% | -2.7% | 24.4% | 6.9% | 14,657 |
| Unclassified Accounts | 1,686,623 | 1,129,525 | 1,086,460 | 1,812,002 | 49.3% | 4.0% | -40.0% | -2.4% | 557,099 |
| Total from Taxpayer Database (TIPS) | \$1,297,786,111 | \$1,244,203,016 | \$1,172,865,561 | \$1,120,680,787 | 4.3% | 6.1% | 4.7% | 5.0% | \$53,583,095 |
| Total from City's Accounting System (FAMIS) | \$1,298,516,953 | \$1,242,495,539 | \$1,171,306,863 | \$1,121,202,502 | 4.5% | 6.1% | 4.5% | 5.0% | \$56,021,414 |