

Contact

lingathoti@gmail.com

www.linkedin.com/in/vin-praveenl
(LinkedIn)

Top Skills

Mergers

Strategy

Due Diligence

Languages

English (Native or Bilingual)

Spanish (Elementary)

German (Native or Bilingual)

Certifications

Sun Certified Java Programmer
(SCJP)

Sun Certified Enterprise Architect
J2EE 1.4 (SCEA)

Vin Lingathoti

Founder | Deep Tech VC | Ex-Cisco and BCG | Wharton MBA
London, England, United Kingdom

Summary

Former VC turned founder who enjoys solving technical problems. Built and launched billion-dollar products at Cisco, EMC/Dell, and SunGard. As an early-stage investor, deployed \$120M into category-defining startups, delivering multiple successful exits worth over \$1B.

Experience

Stealth Startup

Founder

January 2025 - Present (1 year 2 months)

London Area, United Kingdom

Entrepreneur First

Entrepreneur in Residence

September 2022 - January 2023 (5 months)

Berlin, Germany

Paladin Capital Group

Venture Partner and Advisor

March 2022 - July 2022 (5 months)

London, England, United Kingdom

Seldon

Board Member

August 2020 - July 2021 (1 year)

London, England, United Kingdom

Deeptech Labs

Founding Investor

March 2020 - July 2021 (1 year 5 months)

Cambridge, England, United Kingdom

Deeptech labs is an accelerator focused on commercialization of innovative deep tech startups in the UK

Cambridge Innovation Capital

Partner

October 2019 - July 2021 (1 year 10 months)

London, United Kingdom

CIC is a \$350 million deep tech fund based in Cambridge, UK.

Lead partner for tech investments. Sector coverage: AI, Cybersecurity, Semiconductor, IoT and B2B SaaS

Investor and Board Member: Seldon, Nstream, Undo and Imagen

Nstream

Board Member

October 2019 - July 2021 (1 year 10 months)

San Francisco Bay Area

Undo

Board Member

October 2019 - July 2021 (1 year 10 months)

Cambridge, United Kingdom

Imagen Ltd

Board Member

October 2019 - July 2021 (1 year 10 months)

London, United Kingdom

BehavioSec

Investor and Board Observer

January 2018 - October 2019 (1 year 10 months)

Stockholm, Sweden

Cisco Investments

Regional Head, Venture Investments EMEA

March 2016 - October 2019 (3 years 8 months)

London, United Kingdom

Cisco

Senior Manager Corporate Development

March 2015 - October 2019 (4 years 8 months)

San Jose, California, United States

M&A for Cisco. Sector coverage: Data Center, Networking, Semiconductors and Cybersecurity

Panaseer
Investor and Board Observer
2018 - 2019 (1 year)
London, United Kingdom

Worldsensing
Investor and Board Observer
2018 - 2019 (1 year)
Barcelona Area, Spain

Evolution Equity Partners
Limited Partner
2017 - 2019 (2 years)
Zürich Area, Switzerland

Startupbootcamp
Limited Partner
2017 - 2019 (2 years)
Amsterdam Area

Invitalia
Limited Partner
2017 - 2019 (2 years)
Greater Rome Metropolitan Area

6WIND
Investor and Board Observer
2016 - 2019 (3 years)

Intersec Group
Investor and Board Observer
2016 - 2019 (3 years)
Paris Area, France

Partech Ventures
Limited Partner
2016 - 2019 (3 years)
Paris Area, France

Eurazeo
Limited Partner

2016 - 2019 (3 years)

Paris Area, France

relayr

Investor

2016 - 2018 (2 years)

Berlin, Germany

Guardicore

Investor

2016 - 2018 (2 years)

Adbrain

Board Observer

July 2016 - May 2017 (11 months)

London, United Kingdom

Springpath (Acquired by Cisco in 2017))

Investor

2016 - 2017 (1 year)

San Francisco Bay Area

Alchemist Accelerator

Mentor

2014 - 2016 (2 years)

San Francisco Bay Area

The Alchemist Accelerator is an accelerator exclusively for startups whose revenue comes from enterprises, not consumers. The program's been designed based on input from successful entrepreneurs. The backers of the Accelerator are Cisco Systems, Draper Fisher Jurvetson, Khosla Ventures, Salesforce.com, SAP Ventures and US Venture Partners.

SK Telecom Americas Innopartners

Investment Director

2014 - 2015 (1 year)

SK Telecom Innopartners is a startup accelerator for Deep Tech startups backed by SK telecom.

Focus Areas: Semiconductors, Cybersecurity, Cloud Infrastructure and IoT

EMC

Senior Manager Corporate Strategy

2011 - 2013 (2 years)

- Advised EMC's senior leadership team on developing product strategy for core storage, cloud and big data, and oversaw the implementation of key strategic initiatives
- Developed partner and alliance strategy for EMC's solutions group and reorganized the product management function for the 700+ staff business unit
- Formulated sales strategy to increase the revenues from enterprise global accounts, and reorganized the sales operations function

Sungard Availability Services

2 years

Sr. Product Manager, Cloud and Virtualization

2010 - 2011 (1 year)

- Led company-wide virtualization initiatives across SunGard's 35 data centers across the US
- Developed product roadmaps and set strategic direction in conjunction with the business units' executive management teams to introduce private cloud and hybrid cloud offerings
- Responsible for end-to-end product development (cradle to grave) for all of the cloud offerings
- Led engineering and program management teams through the entire product lifecycle
- Direct report to VP, Product Management

Manager, Corporate Development and Strategy

2009 - 2011 (2 years)

- Conducted due diligence, created valuation models and developed investment strategies for the acquisitions
- Member of the core strategy team appointed by the CEO to lead transformation initiatives across the company
- Closely worked with executives of KKR's operations team to define and implement process improvement initiatives
- Direct report to Chief Strategy Officer

AXA Private Equity (now ARDIAN)

Associate - Buyout Team

2008 - 2008 (less than a year)

- Analyzed 19 investments worth \$12.5 billion; Led two junior analysts, developed investment thesis for a \$35 million acquisition and presented proposals to the investment committee

- Created leverage buyout models and product-level operating models to assess cash flow, investment returns and covenant sensitivity; Transaction experience includes:
 - \$200 million acquisition of a casino operator with presence across Europe
 - \$35 million add-on acquisition of a specialty chemicals manufacturer

The Boston Consulting Group

Consultant

2006 - 2008 (2 years)

- Worked on consulting engagements to improve profitability and create sustainable competitive advantage for Fortune 500 clients
- Structured, evaluated, and solved complex business problems and provided recommendations to C-level executives

RS2 Software Group

Engineering and Product

2002 - 2005 (3 years)

- Advised clients on certification process for Visa and MasterCard; Designed and implemented EMV payment solutions and payment processing systems for international financial institutions across Europe and Middle-East
- Conducted workshops for senior business executives on payment solutions and financial transaction systems

Education

MBA, Finance and Entrepreneurship · (2007 - 2009)

MS, Software Engineering

Bachelor, Computer Science