

QUARTERLY PERFORMANCE REPORT

GreenField Energy - Q4 2024

Report Date: January 15, 2025

EXECUTIVE SUMMARY

In Q4 2024, GreenField Energy achieved significant growth driven by increased demand for renewable energy solutions. The company exceeded revenue targets and improved its EBITDA margin, demonstrating strong operational efficiency.

KPI DASHBOARD

Revenue	\$25M
Revenue vs Budget	+10%
EBITDA	\$5M
EBITDA Margin	20%
Cash Position	\$12M
Headcount	150

QUARTERLY COMPARISON

Metric	Current	Prior Quarter	YoY Change
Revenue	\$25M	\$22M	+15%
EBITDA	\$5M	\$4M	+25%
Gross Margin	30%	28%	+2%
Customer Count	1,200	1,100	+10%

OPERATIONAL HIGHLIGHTS

- Launched new solar panel technology, resulting in a 20% increase in efficiency.
- Secured new long-term contracts with major industrial clients.

CHALLENGES & CONCERNS

- Supply chain disruptions affecting the availability of raw materials.
- Increased competition in the renewable energy market.

OUTLOOK

For Q1 2025, GreenField Energy expects to maintain its growth trajectory while addressing supply chain challenges. The focus will be on scaling operations and enhancing customer acquisition strategies.

ACTION ITEMS

Item	Owner	Due Date
Develop a contingency plan for supply chain vulnerabilities	Jane Doe	February 28, 2025
Initiate a marketing campaign to enhance brand visibility	John Smith	March 15, 2025